

ON THE MOVE

Turn Signal / Combination Switches

Last month I mentioned our most recent new item release. Several new numbers were introduced in the Combination Switch category. This has been a rapidly growing category as manufacturers seek to add more and more functionality on the switches that are literally “at our fingertips”. Unfortunately, these switches sometimes get operated with purses, backpacks, packages and who knows what else and don’t always survive. Sometimes just years of grit and grime accumulation will cause them to gum up or wear down and fail. The failures come in many forms. A stalk that is just plain “broken off” is pretty easy to diagnose. A random turning on of lights or wipers CAN BE caused by a malfunctioning switch assembly – but not always! As lights at night and wipers on a rainy day are functions drivers can’t really do without, we at **OEM** want you to be ready when your customers call for these “need it now” parts. Attached this month are model stocks based on national sales at 60%, 75% and 90% coverage. At the end of each section are a few numbers in BOLD – these are brand new numbers that we think will fall into the coverage shown. To get to the 75% or 90% coverage, you will need to include the numbers in the coverage before it (60% group +75% group = 75%). While we will gladly do updates based on regional sales and local VIO, these models offer a “quick check” of your coverage in this growing product group. Good Selling!

Bookmark these important sights for the latest product and application information:
www.oemautoparts.com & www.showmethethparts.com/oem

WATCH FOR FUTURE NEWS

Tell me what you would like to see in future newsletters:
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- 1) T.B.A.!
- 2) Do you know me? McLaren M1A (Bruce McLaren)
- 3) The limited production McLaren F1 supercar was introduced in 1992

Do you know me?

Many times car companies choose to go into racing to “prove” their products or develop engineers. Our car this month appeared in 1964 as a purpose built race car from a company founded and named after a New Zealand racer. His company then went on to dominate in Can-Am, Indy Car and F1 before releasing their first production road going car in 1992!



Quick Tip of the Month!

Are you well grounded? Whether you are or not, the car you or your customer is working on should be! We at **OEM** often hear about a defective part that just doesn’t check out. Often the part is replaced because of an “intermittent” problem that MAY be related to the part in question. Sometimes it’s one of MANY parts replaced because of a multitude of problems. In these cases of intermittent or numerous seemingly unrelated issues – go to grounds! Any vehicle with electronic ignition, and particularly post ’96 (OBDII) vehicles, grounding of the system is critical. Often multiple, seemingly unrelated components have one thing in common – their grounding point. Chrysler Minivans were notorious for a bad ground hidden under the battery tray (can you say corrosion?). Many imports (Nissan, Subaru) have a ground strap that is located on a bell housing bolt – the clutch gets changed, car comes back in with a misfire, coils get replaced, problem persists. Some (Nissan) can even have the strap in place, but if not properly torqued, the problem persists. If you have a customer with an intermittent problem, or multiple seemingly unrelated electrical problems, do everyone a favor, have them check, clean and tighten all grounds on the car. A wiring diagram is great, but an online search will often turn up other folks with a similar issue – and solution. Your customers will thank you for solving their problem and saving them time and money.

Until next month – stay grounded!